

# Cut out the middleman and work directly with Openreach



**We don't just deal with communications providers. We can work directly with you to get your development connected to fibre broadband.**

**So if you're dealing with a large-scale project, working at a remote site or a location where a standard approach just won't cut it (for example with listed buildings or natural features you can't disturb), talk to us.**

## **How it works**

Contact us at the start of your build. We'll come up with a personalised installation plan taking into account the size of your project, what you want to achieve and your ambitions for the future.

We can also give you a dedicated Openreach project team, including a manager for each of your sites. They'll give you regular progress reports and updates, so you'll always know what's going on. Need something else? Let us know.

## **Why wait?**

Coming to us at the start of your project means we won't need to bury fibre cables under or near new buildings, footpaths or highways. That means less disruption for you down the line – when the time comes to connect the broadband, you'll already have the infrastructure in place.

## And there are other advantages of working directly with us:

### We'll help you plan for the future

Our engineers and network architects will design a bespoke infrastructure plan for each site. We'll consider your business plans when we do it, making sure you have room to expand in the future.

### You'll have clear upfront costs

We have regional teams across the country. So we can use local knowledge to produce individual estimates for every project, meaning everything will be clear from the start.

### It'll speed things up

Coming direct to us means we'll be able to get started on your job much more quickly – and that means we'll be finished quickly too.

### Get service as soon as your customers move in

Your customers will have broadband available on the day they move in – whether you're working on a smaller site for single occupancy or one with multiple units.

### You'll have a full choice of provider

Our network is open access – that means you can get your service from over 600 broadband companies. So if your needs change, you can easily move to a different one.

### You could help the wider community

Installing fibre at your location could also help your local community connect to faster broadband. That's because they might be able to use the infrastructure that we build at your site.



### Openreach in action: Bespoke broadband for the National Trust

Many of the National Trust's properties were managing on broadband speeds of just 0.5Mbps. This made using networked devices like tills, laptops and tablets a real chore. It was also derailing plans to offer interactive visitor experiences and encourage more digital collaboration across the business.

But the unique nature of each site made installing fibre broadband extra challenging – at some locations it was taking up to four years. So they came directly to Openreach. Fast forward a few years and every site we worked at – over 200 – has new fibre infrastructure with reliable broadband and increased bandwidth.

“Without Openreach having the mechanisms and people in place to deliver bespoke solutions, this project would never have happened. They should be very proud of what they've done.”

Dan Romani, National Trust programme manager

Ready to talk?

Call us on **0800 783 2023**.

We'll get the ball rolling then put you in touch with a local team to talk through your project.

[openreach.co.uk](https://openreach.co.uk)

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